

Welcome to



**MULTI-BUY**

Travel & shopping online



Multibuy is a large purchasing group with more than 200.000 registered regular customers and over 800.000 to 1.000.000 additional seasonal customers (updated to April 2018)





The commercial activities that join the traditional Multibuy network give the equivalent amount spent by their clients in **Eurocredit**® with a ratio 1:1.



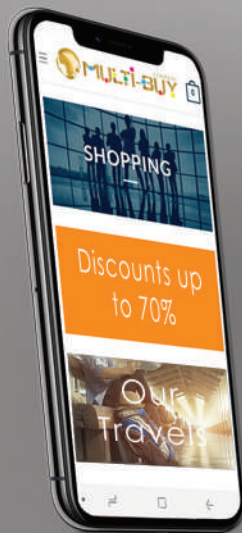
HOW IT WORKS



HOW YOU CAN USE Eurocredit

The Eurocredit can be used to go on holiday or to purchase consumer goods from the site:

[www.multibuycompany.com](http://www.multibuycompany.com)





## PERIODS

100%

April – May  
June – September

80%

July

50%

August

## DISCOUNT EXAMPLES

Can be used to book directly a holiday on-line from the site [www.multibuycompany.com](http://www.multibuycompany.com) from the **travel** section.

100%	Type	To/From	Price	Eurocredit used	Holiday cost
	Residence	23-06/30-06	€ 500,00	- 500	€ 0

50%	Type	To/From	Price	Eurocredit used	Holiday cost
	Hotel	23-07/30-07	€ 1.000,00	- 500	€ 500

Eurocredit cannot be used for consumption payments, practical openings, insurance, club memberships, supplementaries, arena tickets, railway ticket, maritime tickets.



## HOWEVER AND WHENEVER YOU WANT

The customer who receives Eurocredit<sup>®</sup> can use them whenever they want, according to their needs. They are free to select the best time of the year to go on holiday: in summer, May, June, September and in middle and high tourist season, July -August.

### SEA SIDE



In promotional period in low, middle or high season.

### MOUNTAIN



Discount up to 60% in half board accommodation

### CRUISE



discount up to 80%

### TOUR



Your dream tour at a cost usually reserved to a tour operator



The background of the slide is a photograph of a long wooden pier extending into a body of water at sunset. The sky is filled with orange and yellow clouds, and the sun is low on the horizon, reflecting on the water. A pair of flip-flops is placed on the pier in the foreground. The Eurocredit logo is overlaid on the top half of the image.

# Eurocredit®

## PERCENTAGE USE OF Eurocredit

- Up to 100% during the low season
- Up to 80% during the mid-season
- Up to 50% during the high season





WHY INCLUDE YOUR ACCOMODATION IN THE CIRCUIT?





There are many good reasons why you should include your accommodation in the network.



- No commitment of allotment by the accommodation (reservation on request)
- Optimization of sales mainly in periods during the low/mid-season
- Maximum confidentiality on the agreed tariffs
- Different tariffs for Residence and Hotel
- Free advertising with over 1.200.000 in Europe
- Payment before the customer arrives



## NO OBLIGATIONS

Using the reservation upon request system without obligation from the accommodation until availability.





## BOOKINGS DURING THE LOW SEASON



Any accommodation always has availability during the low season because of the low request.

We liaise with specific marketing operators, proposing to our members to use the determined period that the accommodation offers.

Even with 100% discount, the customer must still pay for utility consumption, club cards and any other additional service used, when required (Bar-Restaurant-Markets etc)





## MAXIMUM CONFIDENTIALITY IN TARIFF RATES

We only ask you to give us the lowest possible rate.  
Tariffs will only be reserved by the Multibuy members and only seen by them.  
Our site and App are protected by a User and a Pin.



# TOURIST ACCOMODATIONS

## Residence type

For the tourist accommodation we require a 100% discount during the low season and a minimum of 50% during the peak season. This allows increased occupancy in the LOW - MID SEASON while ensuring the cost of all additional services are paid.





## **TOURIST ACCOMODATIONS**

### **Residence type**

#### **LOW SEASON** ( MAY UNTIL 1ST WEEK OF JULY AND ALL SEPTEMBER)

Generally during this period when there is more availability, we ask for a free stay of which the guest has the responsibility to pay for goods as stated in the official list. (Water – Electricity - Gas - Membership Card - Accessories).

If the accomodation includes the consumptions, then up to 20% of the current price list could be charged.

#### **MIDDLE AND HIGH SEASON** (July-last week of August)

During this period we ask for a 50% discount on the official tariff.

The guests are responsible to pay for the consumptions listed in the official list (Water – Electricity – Gas – Membership Card – Accessories).

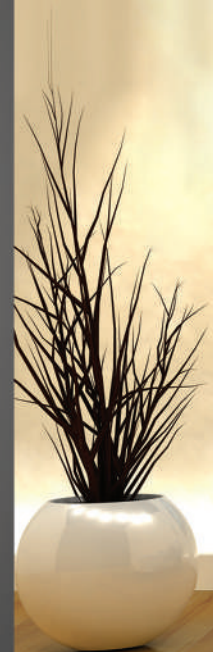
## HOTEL TARIFFS

**LOW SEASON** (May – June- first week of July – September)

During this period when there is enough availability we ask for a free stay with the obligation to buy a half board or full board (at the discretion of the accommodation).

**MIDDLE AND HIGH SEASON** (July-last week of August)

During this period, we ask a discount up to 50% of the official tariff. Responsibility of the guest to pay the extras listed in the official list .



## FREE ADVERTISING

Free advertising: weekly email and every 4 days on the app (push messages) we keep our users posted on the offers the individual hotel wants us to promote.

We advertise for free those periods that have a lot of availability. In one go you can reach over 1.200.000 (update March 2018) users.





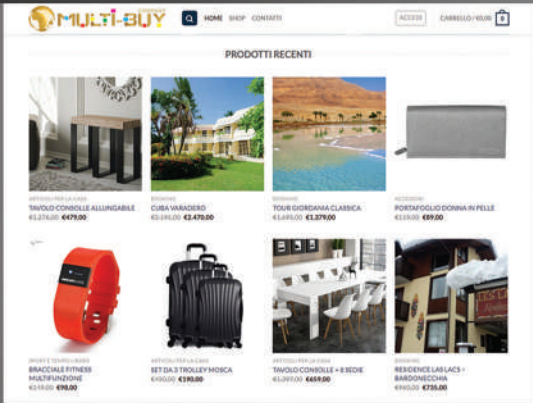
### 3 New Ways to Promote Your Business:

Multibuy offers to all tourist accommodation the ability to use the best facilities on the web to publish their offers online.

E-commerce

App

Multibuy World



## PREPAYMENT



The payment is made directly to the tourist facility by Multibuy, before the arrival of the guest.



# COME AND JOIN US

